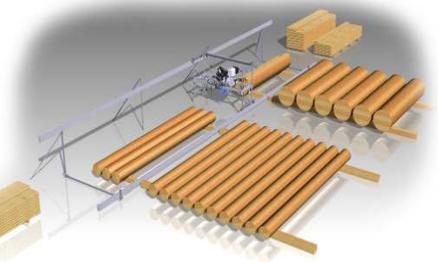


Peterson Double-Length Track for Commercial Production

- On the Peterson WPF mill, **any** length tracks can be added for cutting longer lengths. Many Peterson owners have used such a 'runway' of tracks to fill niche markets and obtain lucrative beam orders.
- If you have shorter logs of similar diameters, you can also load two at a time, end-to-end, which can be milled simultaneously to increase production. Basically your log-loading downtime is halved.
- A **double** length of track on the Peterson WPF and ASM mills, even allows the operator to continue milling at one end, while the helper loads a new log into the other end. Machine downtime between loading logs is completely removed, and production can increase substantially.
- When adding extra lengths to the nearest competitors' swingblade mill, it becomes *more* time consuming to lower for each level of the log, as there are additional winches in the middle to raise and lower each time.

 <p>"We probably spend 20% of our time staging logs when we don't have a tractor, so we could increase our production by 15-20% if we could saw continuously." – Jeff Sincell, USA.</p>	 <p>"The great thing I noticed is that it doesn't really take much more time to cut say a 12' log compared to an 8' log. It might take an extra 5 to 7min. So that can really increase production by sawing longer logs." – Tyler Hart, Canada</p>			
<p>Peterson WPF with single track set</p> 	<p>Full-time, 2-person operation cuts 10 logs x 5 days x 45 weeks x 287 b/ft p/log.</p>	<p>645,750 b/ft per annum</p>	<p>645,750 x 30c = \$193,725 annual income.</p>	<p>WITH A PETERSON:</p> <p>Price of Upgrade \$3,000</p> <p>↓</p> <p>Increase production by \$29,058 per annum</p>
<p>Peterson WPF with double track set</p> 	<p>Full-time, 2-person operation increases production by 15%, by simultaneously loading and sawing.</p>	<p>645,750 plus 15% 96,862</p>	<p>742,612 x 30c = \$222,783 annual income.</p>	

"The economy over here is circling the bowl and I'm not sure how long my spacecraft engineering work will continue, so I am so glad I have my Peterson mill to fall back on as a possible source of income. As you've well documented, a person can make some serious money with one of your great machines." – Jeff Sincell, USA



Assumptions;

Workings are based on actual owner feedback

Logs are 2' diameter, 14' long, easy cutting

Sawing 2x4s for rough-sawn framing

Operator works 8 - 5pm, 1 hour lunch, for an 8-hour day

Using 60% recovery, there are 33 boards or 287 b/ft from each log

Sole Operators work 4 days p/week, 40 weeks p/year

Owners' personal time is valued at \$50 per hour

Two-person Teams work 5 days p/week, 45 weeks p/year

Contract sawing rate OR est profit on buying/sawing/selling is 30c b/ft



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